

**FORD MOTOR COMPANY AND SUBSIDIARIES**  
**SECTOR BALANCE SHEET (in millions)**

	<u>December 31, 2012</u>	<u>December 31, 2011</u>
<b>ASSETS</b>		
<b>Automotive</b>		
Cash and cash equivalents	\$ 6,247	\$ 7,965
Marketable securities (Note 6)	18,178	14,984
Total cash and marketable securities	24,425	22,949
Receivables, less allowances of \$115 and \$126	5,361	4,219
Inventories (Note 10)	7,362	5,901
Deferred income taxes	3,488	1,791
Net investment in operating leases (Note 8)	1,415	1,356
Other current assets	1,124	1,053
Current receivable from Financial Services (Note 1)	—	878
Total current assets	43,175	38,147
Equity in net assets of affiliated companies (Note 11)	3,112	2,797
Net property (Note 13)	24,813	22,229
Deferred income taxes	13,325	13,932
Net intangible assets (Note 14)	87	100
Non-current receivable from Financial Services (Note 1)	—	32
Other assets	1,946	1,549
Total Automotive assets	86,458	78,786
<b>Financial Services</b>		
Cash and cash equivalents	9,412	9,183
Marketable securities (Note 6)	2,106	3,835
Finance receivables, net (Note 7)	75,770	73,330
Net investment in operating leases (Note 8)	15,036	11,482
Equity in net assets of affiliated companies (Note 11)	134	139
Other assets	3,450	3,605
Receivable from Automotive (Note 1)	252	—
Total Financial Services assets	106,160	101,574
Intersector elimination	(252)	(1,112)
<b>Total assets</b>	<b>\$ 192,366</b>	<b>\$ 179,248</b>
<b>LIABILITIES</b>		
<b>Automotive</b>		
Trade payables	\$ 15,107	\$ 14,015
Other payables	3,044	2,734
Accrued liabilities and deferred revenue (Note 15)	15,358	15,003
Deferred income taxes	81	40
Debt payable within one year (Note 17)	1,386	1,033
Current payable to Financial Services (Note 1)	252	—
Total current liabilities	35,228	32,825
Long-term debt (Note 17)	12,870	12,061
Other liabilities (Note 15)	30,549	26,910
Deferred income taxes	514	255
Total Automotive liabilities	79,161	72,051
<b>Financial Services</b>		
Payables	1,157	975
Debt (Note 17)	90,802	86,595
Deferred income taxes	1,687	1,301
Other liabilities and deferred income (Note 15)	3,500	3,457
Payable to Automotive (Note 1)	—	910
Total Financial Services liabilities	97,146	93,238
Intersector elimination	(252)	(1,112)
<b>Total liabilities</b>	<b>176,055</b>	<b>164,177</b>
Redeemable noncontrolling interest (Note 19)	322	—
<b>EQUITY</b>		
<b>Capital stock (Note 26)</b>		
Common Stock, par value \$.01 per share (3,875 million shares issued)	39	37
Class B Stock, par value \$.01 per share (71 million shares issued)	1	1
Capital in excess of par value of stock	20,976	20,905
Retained earnings	18,077	12,985
Accumulated other comprehensive income/(loss) (Note 20)	(22,854)	(18,734)
Treasury stock	(292)	(166)
Total equity attributable to Ford Motor Company	15,947	15,028
Equity attributable to noncontrolling interests	42	43
Total equity	15,989	15,071
<b>Total liabilities and equity</b>	<b>\$ 192,366</b>	<b>\$ 179,248</b>

The accompanying notes are part of the financial statements.